

Tuesday
March 13

9:00 am
to
4:00 pm

IMPACT SALES



Specializing in leadership, customer service, and sales skills, Ron Morris delivers thought-provoking, enlightening keynotes and top-notch training seminars.

Impact Sales will give you the **confidence** you need to make the sale. Whether you are new to the Sales field or looking for some new techniques to **freshen your approach**, this workshop is for you. The focus is on **building relationships, listening to your clients needs and then formulating the perfect response.**

Who Should Attend:

Salespeople, business people, account managers, sales managers, anyone who is involved with customer relations, and those looking to improve their sales and relationship building skills.

Why you should attend and what you will learn:

- Learn from experienced, successful Sales Leaders
- We give participants 'a common language' to use when dealing with different types of prospects, clients, decision makers, influencer's and business relations
- We take the participant from prospecting to one on one meetings, presentations, follow ups, closing, and referrals
- You will learn techniques that you can apply immediately
- No matter the industry, you will learn how to make the best use of your time to increase your sales and improve your company's performance
- You will become more comfortable asking for the sale, listening, questioning and overcoming your fears

Out of town training would be well over \$1,000. By bringing it to Lloydminster and partnering Business Education Month with Relay Distributing as a sponsor, we are able to offer it to our community for only \$250.00 per person. This includes lunch and all workshop material. There are only 25 spots available so don't delay, call the Chamber of Commerce to register. 780-875-9013.